

THE INTEREST OF THE BALINESE PEOPLE IN THE USE OF ELECTRIC VEHICLES

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ABSTRACT

Currently, the use of electric vehicles is experiencing very rapid development in several countries, partly due to the provision of subsidies by the government so that it can support environmentally friendly energy. Following up on Presidential Regulation 55 of 2019 the Governor of Bali Wayan Koster issued the Bali Governor Regulation Number 48 of 2019 concerning the Use of Battery-Based Electric Motorized Vehicles (KBL). The purpose of this study was to analyze the effect of income levels, electric vehicle taxes, product prices of electric vehicles, mileage of electric vehicles and the availability of SPKLU on public interest in using electric vehicles. The sample is 150 people who are in four sub-districts of Denpasar City and other areas of Bali. The data analysis technique used multiple linear regression formula analysis with the help of SPSS version 24 software. The results showed that the income level variable had a positive and significant effect on interest, the vehicle tax variable had a negative and insignificant effect on interest, the product price variable had a positive and significant effect on interest. the mileage variable has a positive and significant effect on interest and the SPKLU availability variable has a positive and significant effect on interest.

Keywords: distance traveled; income level; interest; multiple linear regression; product price; spklu; tax

INTRODUCTION

At present the use of electric vehicles is experiencing very rapid development in several countries, partly due to the provision of subsidies by the government so that they can support energy that is friendly to the environment. The development of electric vehicles, especially electric cars in Indonesia, began in 2012, an electric car prototype named Selo was exhibited at the APEC Summit in Bali in 2013. In 2017 the Ministry of Energy and Mineral Resources carried out a program to accelerate the development of electric vehicles starting with the drafting of a Presidential Decree/Perpres which has been consolidated by stakeholders. In 2019 Presidential Regulation Number 55 of 2019 was issued concerning the Acceleration of the Battery Electric Vehicle Program for Road Transportation and was promulgated on August 12 2019. Following up on Presidential Decree 55 of 2019, Bali Governor Wayan Koster also supports the president's program by issuing governor regulations (pergub) which are used to accelerate efforts to protect and improve Bali's natural environment and all its contents. This regulation is the Governor of Bali Regulation Number 48 of 2019 concerning the Use of Battery-Based Electric Motorized Vehicles (KBL) consisting of 17 Chapters and 25 Articles. The Governor's Regulation contains a policy to accelerate the use of Battery-Based KBL directed at preserving Bali's natural environment and minimizing damage to cultural heritage sites and sacred religious buildings in Bali.

Expected demand is one of the producer's tasks that must be accounted for in terms of providing an overview of the demand for a product to consumers, in this case the Regional Government of the Province of Bali has made a big leap regarding efforts to realize electricity independence and make Bali a pilot in the utilization of renewable energy.) through the signing of cooperation with PT PLN Bali Distribution Area. The Bali government, in collaboration with PT PLN, is currently preparing the right strategy to make this happen and encourage people to start switching to using electric vehicles. These strategies include socializing the use of electric

vehicles, designing zones designated for the use of electric vehicles and establishing public electric vehicle charging stations (SPKLU) and providing incentives for electric vehicle users. Socialization has been carried out using social communication methods by utilizing community activities or cooperating with several agencies, both government and private. The selection of zones for the use of electric vehicles will focus on congested areas and tourist destinations as well as the creation of SPKLUs, while providing incentives for the use of KBL can be in the form of fiscal or non-fiscal. Provision of incentives for the community will certainly be a sensitive issue for the community considering that it is not easy to generate public interest in using KBL quickly. To sharpen and get a picture of the interest of the Balinese people, especially the City of Denpasar, towards electric motorized vehicles, preliminary observations were made by interviewing respondents using indicators of income levels, vehicle tax costs, product prices, mileage and availability of SPKLUs. From the results of interviews with 40 people, it was suspected that the community evaluates the indicators used according to the real conditions of the community environment in the city of Denpasar, so the researcher wants to examine more deeply in this regard.

There are two types of groups of electric vehicle adopters, namely early adapters and mainstream consumers (Rogers, 2010). The first group is stated as the type of group that has more income, so it has the ability to adopt, while the second group has an interest in electric vehicles, but is unable to reach the costs set by electric vehicle manufacturers. Bertha Maya Sopha et al. (2019) conducted an analysis of the desire to buy an electric car which is associated with driving habits, demographics, factors that influence public acceptance and expectations of electric cars. Using the multinomial logistic regression method to process the data. The results of the study show that respondents have a high desire to buy an electric car in the future, and the majority of them want an electric car to replace the conventional car they had before. Respondents also understood the environmental impact of electric cars, seen from their assessment of the level of environmental friendliness based on the type of car tested. The results of the study prove that the technical performance factors of electric cars, perceptions of electric cars, and consumer characteristics influence a person's interest in buying a hybrid and plug-in hybrid electric car. Whereas for the type of battery electric vehicle, there are extra factors that influence it, namely the context of use in terms of electricity costs and maintenance of electric cars. For this reason, it is necessary to carry out further research and studies regarding "Balinese People's Interest in Electric Motorized Vehicles" so that they can find out all the constraints and problems faced by the Balinese people and determine the right strategy that can be implemented in Bali Province in addition to accelerating the implementation of Governor Regulation 48 of 2019 itself. The hypothesis of this study is H1: Income Level Has a Positive and Significant Influence on Interest in the Use of Electric Vehicles; H2: Vehicle Tax Has a Negative and Significant Effect on Interest in the Use of Electric Vehicles; H3: Product Prices Have a Positive and Significant Influence on Interest in the Use of Electric Vehicles; H4: Mileage Has a Positive and Significant Influence on Interest in the Use of Electric Vehicles; H5: Availability of SPKLU Has a Positive and Significant Influence on Interest in Using Electric Vehicles.

METHODS

This study uses descriptive analysis with a quantitative approach which includes data, analysis and interpretation of the meaning and data obtained. The population is Balinese, especially people who live in the Denpasar City area (North Denpasar, West Denpasar, East Denpasar and South Denpasar). To get good results, it can be done with the sample size of the respondents who were taken to fill out the questionnaire, which was determined to be slightly 5-10 times the number of indicators studied (Sugiyono, 2014: 647). The number of indicators in this study amounted to 29 indicators, thus the sample size taken was $5 \times 29 = 145$ samples. In this study,

145 respondents were taken as samples and rounded up to 150 samples which can be said to be sufficient to prove the results of this study.

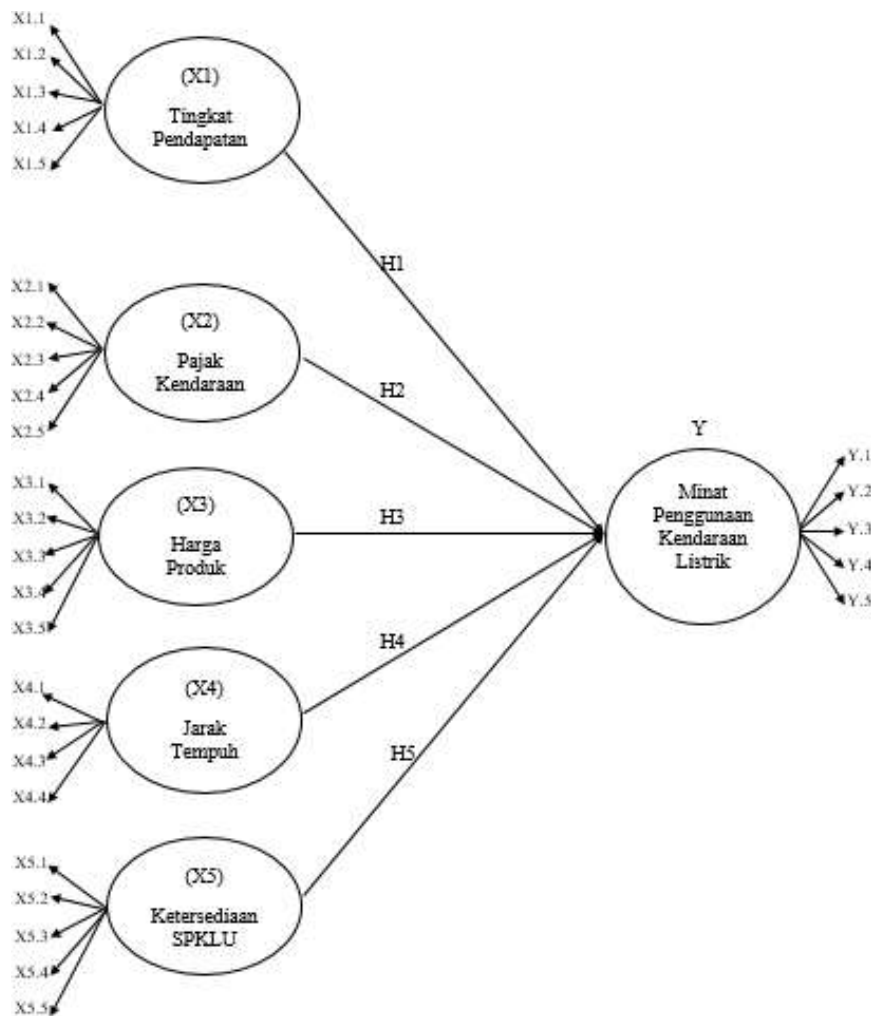


Figure 1. Research Hypothesis

The method of determining the sample using non-probability sampling is purposive sampling. Research data were collected through instruments in the form of questionnaires which were distributed to respondents who live in Denpasar City. The scale used is the Likert scale as a means of measuring attitudes, opinions, and perceptions of a person or group of people about the social phenomena to be studied. Quantitative data is in the form of respondents' opinions on statements which include income level variables, vehicle tax, product prices, mileage, availability of SPKLU and interest in using electric vehicles. The qualitative data in this study is qualitative data which is scored by the scoring method. Primary data is the result of observations, distribution of questionnaires and interviews, secondary data that will be used in this study are related regulations, such as Presidential Decree No. 55 of 2019 concerning the Acceleration of the Battery-Based Electric Motorized Vehicle Program for Road Transportation and Governor Regulation No. 48 of 2019 concerning the Use of Battery-Based Electric Vehicles and SPKLU Distribution Map Data in Denpasar City. The data analysis technique used is multiple linear regression to be able to make predictions, which estimate the effect value of the independent variable (variable X) on the dependent variable (variable Y). The form used is as follows:

$$Y = a + b_1X_1 + b_2X_2 + b_3X_3 + b_4X_4 + b_5X_5 + e$$

Information:

Y = Interest in Using Electric Vehicles (dependent variable)

X1 = Income Level (independent variable)

X2 = Vehicle Tax (independent variable)

X3 = Product Price (independent variable)

X4 = Mileage (independent variable)

X5 = Availability of SPKLU (independent variable)

a = Constant

b1 = Regression coefficient of the Income Level variable

b2 = Regression coefficient of the Vehicle Tax variable

b3 = Regression coefficient of the Product Price variable

b4 = Regression coefficient of the Mileage variable

b5 = SPKLU Availability variable regression coefficient

e=error

RESULTS

Validity and Reliability Test of Variable X1 Level of Income, Variable X2 Vehicle Tax, Variable X3 Product Prices, Variable X4 Mileage, Variable X5 Availability of SPKLU and Variable Y Interest in Using Electric Vehicles.

Table 1.

Results of Validity and Reliability Test of Income Level Indicator (X1)

Indikator	Nomor Item	Validitas Korelasi (r)	Koefisie Alpha	Description
X1.1	X1.1	1	0,830	Valid dan Reliabel
	X1.2	0,644		Valid dan Reliabel
	X1.3	0,658		Valid dan Reliabel
	X1.4	0,559		Valid dan Reliabel
	X1.5	0,789		Valid dan Reliabel
X1.2	X1.1	0,644	0,872	Valid dan Reliabel
	X1.2	1		Valid dan Reliabel
	X1.3	0,450		Valid dan Reliabel
	X1.4	0,548		Valid dan Reliabel
	X1.5	0,640		Valid dan Reliabel
X1.3	X1.1	0,658	0,856	Valid dan Reliabel
	X1.2	0,450		Valid dan Reliabel
	X1.3	1		Valid dan Reliabel
	X1.4	0,573		Valid dan Reliabel
	X1.5	0,732		Valid dan Reliabel
X1.4	X1.1	0,559	0,878	Valid dan Reliabel
	X1.2	0,548		Valid dan Reliabel
	X1.3	0,573		Valid dan Reliabel
	X1.4	1		Valid dan Reliabel
	X1.5	0,480		Valid dan Reliabel
X1.5	X1.1	0,789	0,829	Valid dan Reliabel
	X1.2	0,640		Valid dan Reliabel
	X1.3	0,732		Valid dan Reliabel
	X1.4	0,480		Valid dan Reliabel
	X1.5	1		Valid dan Reliabel

Table 2.
 Test Results of the Validity and Reliability of Vehicle Tax Indicators (X2)

Indikator	Nomor Item	Validitas Korelasi (r)	KoefisienAlpha	Keterangan
X2.1	X2.1	1	0,911	Valid dan Reliabel
	X2.2	0,665		Valid dan Reliabel
	X2.3	0,845		Valid dan Reliabel
	X2.4	0,857		Valid dan Reliabel
	X2.5	0,897		Valid dan Reliabel
X2.2	X2.1	0,665	0,953	Valid dan Reliabel
	X2.2	1		Valid dan Reliabel
	X2.3	0,700		Valid dan Reliabel
	X2.4	0,574		Valid dan Reliabel
	X2.5	0,577		Valid dan Reliabel
X2.3	X2.1	0,845	0,918	Valid dan Reliabel
	X2.2	0,700		Valid dan Reliabel
	X2.3	1		Valid dan Reliabel
	X2.4	0,792		Valid dan Reliabel
	X2.5	0,792		Valid dan Reliabel
X2.4	X2.1	0,857	0,921	Valid dan Reliabel
	X2.2	0,574		Valid dan Reliabel
	X2.3	0,792		Valid dan Reliabel
	X2.4	1		Valid dan Reliabel
	X2.5	0,869		Valid dan Reliabel
X2.5	X2.1	0,897	0,917	Valid dan Reliabel
	X2.2	0,577		Valid dan Reliabel
	X2.3	0,792		Valid dan Reliabel
	X2.4	0,869		Valid dan Reliabel
	X2.5	1		Valid dan Reliabel

Table 3.
 Product Price Indicator Validity and Reliability Test Results (X3)

Indikator	Nomor Item	Validitas Korelasi (r)	KoefisienAlpha	Keterangan
X 3.1	X3.1	1	0,863	Valid dan Reliabel
	X3.2	0,527		Valid dan Reliabel
	X3.3	0,910		Valid dan Reliabel
	X3.4	0,727		Valid dan Reliabel
	X3.5	0,663		Valid dan Reliabel
X 3.2	X3.1	0,527	0,898	Valid dan Reliabel
	X3.2	1		Valid dan Reliabel
	X3.3	0,384		Valid dan Reliabel
	X3.4	0,643		Valid dan Reliabel
	X3.5	0,662		Valid dan Reliabel
	X3.1	0,910		Valid dan Reliabel

Indikator	Nomor Item	Validitas Korelasi (r)	KoefisienAlpha	Keterangan
X3.3	X3.2	0,384	0,876	Valid dan Reliabel
	X3.3	1		Valid dan Reliabel
	X3.4	0,712		Valid dan Reliabel
	X3.5	0,600		Valid dan Reliabel
X3.4	X3.1	0,727	0,862	Valid dan Reliabel
	X3.2	0,643		Valid dan Reliabel
	X3.3	0,712		Valid dan Reliabel
	X3.4	1		Valid dan Reliabel
X3.5	X3.5	0,674	0,879	Valid dan Reliabel
	X3.1	0,663		Valid dan Reliabel
	X3.2	0,662		Valid dan Reliabel
	X3.3	0,600		Valid dan Reliabel
	X3.4	0,674		Valid dan Reliabel
	X3.5	1		Valid dan Reliabel

Table 4.
 Results of Validity and Reliability Test of Mileage Indicator (X4)

Indikator	Nomor Item	Validitas Korelasi (r)	KoefisienAlpha	Keterangan
X4.1	X4.1	1	0,893	Valid dan Reliabel
	X4.2	0,583		Valid dan Reliabel
	X4.3	0,759		Valid dan Reliabel
	X4.4	0,811		Valid dan Reliabel
X4.2	X4.1	0,583	0,913	Valid dan Reliabel
	X4.2	1		Valid dan Reliabel
	X4.3	0,661		Valid dan Reliabel
	X4.4	0,798		Valid dan Reliabel
X4.3	X4.1	0,759	0,883	Valid dan Reliabel
	X4.2	0,661		Valid dan Reliabel
	X4.3	1		Valid dan Reliabel
	X4.4	0,789		Valid dan Reliabel
X4.4	X4.1	0,811	0,857	Valid dan Reliabel
	X4.2	0,798		Valid dan Reliabel
	X4.3	0,789		Valid dan Reliabel
	X4.4	1		Valid dan Reliabel

Table 5.
 Validity and Reliability Test Results of SPKLU Availability Indicators (X5)

Indikator	Nomor Item	Validitas Korelasi (r)	Koefisien Alpha	Keterangan
X5.1	X5.1	1	0,911	Valid dan Reliabel
	X5.2	0,767		Valid dan Reliabel
	X5.3	0,827		Valid dan Reliabel
	X5.4	0,744		Valid dan Reliabel
	X5.5	0,731		Valid dan Reliabel
X5.2	X5.1	0,767	0,908	Valid dan Reliabel
	X5.2	1		Valid dan Reliabel
	X5.3	0,742		Valid dan Reliabel
	X5.4	0,806		Valid dan Reliabel
	X5.5	0,798		Valid dan Reliabel
X5.3	X5.1	0,827	0,926	Valid dan Reliabel
	X5.2	0,742		Valid dan Reliabel
	X5.3	1		Valid dan Reliabel
	X5.4	0,592		Valid dan Reliabel
	X5.5	0,655		Valid dan Reliabel
X5.4	X5.1	0,744	0,920	Valid dan Reliabel
	X5.2	0,806		Valid dan Reliabel
	X5.3	0,592		Valid dan Reliabel
	X5.4	0,734		Valid dan Reliabel
	X5.5	1		Valid dan Reliabel
X5.5	X5.1	0,731	0,918	Valid dan Reliabel
	X5.2	0,798		Valid dan Reliabel
	X5.3	0,655		Valid dan Reliabel
	X5.4	0,734		Valid dan Reliabel
	X5.5	1		Valid dan Reliabel

Table 6.
 Test Results of the Validity and Reliability Indicators of Interest in the Use of Electric Vehicles (Y)

Indikator	Nomor Item	Validitas Korelasi (r)	Koefisien Alpha	Keterangan
Y ₁	Y ₁	1	0,838	Valid dan Reliabel
	Y ₂	0,622		Valid dan Reliabel
	Y ₃	0,639		Valid dan Reliabel
	Y ₄	0,666		Valid dan Reliabel
	Y ₅	0,622		Valid dan Reliabel
Y ₂	Y ₁	0,622	0,867	Valid dan Reliabel
	Y ₂	1		Valid dan Reliabel
	Y ₃	0,715		Valid dan Reliabel
	Y ₄	0,470		Valid dan Reliabel

Indikator	Nomor Item	Validitas Korelasi (r)	Koefisien Alpha	Keterangan
Y ₃	Y ₅	0,394	0,853	Valid dan Reliabel
	Y ₁	0,639		Valid dan Reliabel
	Y ₂	0,715		Valid dan Reliabel
	Y ₃	1		Valid dan Reliabel
	Y ₄	0,513		Valid dan Reliabel
	Y ₅	0,539		Valid dan Reliabel
Y ₄	Y ₁	0,666	0,850	Valid dan Reliabel
	Y ₂	0,470		Valid dan Reliabel
	Y ₃	0,513		Valid dan Reliabel
	Y ₄	1		Valid dan Reliabel
	Y ₅	0,758		Valid dan Reliabel
Y ₅	Y ₁	0,622	0,857	Valid dan Reliabel
	Y ₂	0,394		Valid dan Reliabel
	Y ₃	0,539		Valid dan Reliabel
	Y ₄	0,758		Valid dan Reliabel
	Y ₅	1		Valid dan Reliabel

From the results of the validity test and reliability test which have been described in table 5 to table 6 shows that all instruments are valid and reliable. The results of the correlation r show that all instruments are greater than 0.30 and the Cronbach Alpha value shows all instruments are greater than 0.60.

Table 7.
 Results of Multiple Regression Analysis

Model	Unstandardized Coefficients		Standardized Coefficients	t	Sig.
	B	Std. Error	Beta		
1 (Konstan)	2.258	.237		9.537	.000
Tingkat pendapatan	.107	.043	.153	2.464	.015
Pajak kendaraan	-.009	.047	-.013	-.188	.851
Harga produk	-.189	.055	-.253	-3.414	.001
Jarak tempuh	.345	.075	.418	4.597	.000
Ketersediaan SPKLU	.171	.076	.196	2.246	.026

a. Dependent Variable: Minat

Based on table 7 the purchase is obtained as follows:

$$Y = 2.258 + 0.107 X_1 - 0.009 X_2 - 0.189 X_3 + 0.345 X_4 + 0.171 X_5 + e$$

The interpretation of the agreement above is as follows:

a = 2.258; meaning that if the income level is 0, vehicle tax is 0, product price is 0, mileage is 0 and SPKLU availability is 0, then the public's interest in using electric vehicles is 2,258

b = 0.107; meaning that if the income level increases by 1 level and the vehicle tax, product prices, mileage and SPKLU availability remain constant, then people's interest in using electric vehicles will increase by 0.107 levels

c = -0.009; meaning that if the vehicle tax increases by 1 level and the level of income, product price, mileage and availability of SPKLU remains constant, then people's interest in using

electric vehicles will decrease by 0.009 levels

$d = -0.189$; meaning that if the price of the product increases by 1 level and the level of income, vehicle tax, mileage and availability of SPKLU remains the same, then people's interest in using electric vehicles will decrease by 0.189 levels

$e = 0.345$; meaning that if the mileage increases by 1 level and the level of income, vehicle tax, product prices and availability of SPKLU remains the same, then people's interest in using electric vehicles will increase by 0.345 levels

$f = 0.171$; meaning that if the availability of SPKLU increases by 1 level and the level of income, vehicle tax, product price and mileage is fixed, then public interest in using electric vehicles will increase by 1.171

Table 8.
 Normality Assumption Test Results
 One-Sample Kolmogorov-Smirnov Test

		Unstandardized Residual
N		150
Normal Parameters a, b	Mean	.0077613
	Std. Deviation	.29092337
Most Extreme Differences	Absolute	.104
	Positive	.074
	Negative	-.104
Kolmogorov-Smirnov Z		1.275
Asymp. Sig. (2-tailed)		.077

The output test results in table 8 obtained a significance value of $0.077 > 0.05$. Then the assumption with all normality variables is fulfilled.

Table 9.
 Multicollinearity Test results

Model	Unstandardized Coefficients		Standardized Coefficient	t	Sig	Collinearity Statistics	
	B	Std. Error				Tolerance	VIF
1 (Constant)	2.258	.237		9.537	.000		
Income level	.107	.043	.153	2.464	.015	.349	2.862
Vehicle tax	-.009	.047	-.013	-.188	.851	.282	3.546
Product price	-.189	.055	-.253	-3.414	.001	.247	4.053
Mileage	.345	.075	.418	4.597	.000	.164	6.109
SPKLU availability	.171	.076	.196	2.246	.026	.177	5.637

Based on the multicollinearity test criteria, it can be concluded that there is no multicollinearity in the data.

Table 10.
 Heteroscedasticity Test Results

Model	Unstandardized Coefficients		Standardized Coefficients	t	Sig.
	B	Std. Error	Beta		
1 (Constant)	-.176	.135		-1.300	.196
Income level	-.046	.025	-.241	-1.844	.067
Vehicle tax	.029	.027	.154	1.060	.291
Product price	.042	.032	.209	1.344	.181
Mileage	.010	.043	.045	.236	.814
SPKLU availability	.066	.043	.277	1.512	.133

From the results of table 1.10 above, it shows that the variables tested do not contain heteroscedasticity but homoscedasticity. This means that there is no correlation between the size of the data and the residual so that if the data is enlarged it does not cause errors (residuals) that are getting bigger too.

Table 11.
 Test Results for the Coefficient of Determination (R²)

Model	R	R Square	Adjusted R Square	Std. Error of the Estimate
1	.897 ^a	.805	.798	.29353

Table 11 can be seen that the coefficient of determination (adjusted R square) obtained is 0.798. This means that 79.8% interest in using electric vehicles is influenced by income level variables (X1), vehicle tax (X2), product prices (X3), mileage (X4) and availability of SPKLU (X5), while the remaining 20.2 % interest in using electric vehicles is influenced by other variables not examined in this study.

Table 12.
 F Test (Model Test)
 ANOVA b

Model	Sum of Squares	df	Mean Square	F	Sig.
1 Regression	51.146	5	10.229	118.724	.000 ^a
Residual	12.407	144	.086		
Total	63.553	149			

From the results of the output table 1.12 above, it shows that the significance result is 0.000 < 0.05 and the Fcount value is 118.724. So Fcount > Ftable (118.724 > 0.228). So from the above analysis it can be concluded that together the independent variables of income level, vehicle tax, product price, mileage and availability of SPKLU have a significant effect on the variable of interest in using electric vehicles.

Table 13.
 Results of the Partial Effect Significance Test (t test)

Model	Unstandar dized Coeffici ents		Standa rdized Coeff icient s B e t a	t	Sig.
	B	Std. Error			
1 (Constant)	2.258	.237		9.537	.000
Income level	.107	.043	.153	2.464	.015
Vehicle tax	-.009	.047	-.013	-.188	.851
Product price	-.189	.055	-.253	-3.414	.001
Mileage	.345	.075	.418	4.597	.000
SPKLU availability	.171	.076	.196	2.246	.026

The results of the partial test output (t test) in table 1.13 above can be explained as follows:

1. Effect of income level on interest in using electric vehicles Based on table 1.13 it can be obtained t count of 2.464 with a significance value of 0.015. This shows that the calculated t value is greater than the t table value of 1.65550 and the significance value is less than 0.05. Thus Ho is accepted and Ha is rejected. This means that the income level variable has a significant influence on people's interest in using electric vehicles
2. Effect of vehicle tax on interest in using electric vehicles Based on table 1.13 it can be obtained t count of -0.188 with a significance value of 0.851. This shows that the calculated t value is smaller than the t table value of 1.65550 and the significance value is greater than 0.05. Thus Ho is rejected and Ha is accepted. This means that the vehicle tax variable does not have a significant effect on people's interest in using electric vehicles.
3. Effect of product prices on interest in using electric vehicle Based on table 5.13, it can be obtained tcount of -3.414 with a significance value of 0.001. This shows that the calculated t value is greater than the t table value of 1.65550 and the significance value is less than 0.05. Thus Ho is accepted and Ha is rejected. This means that the product price variable has a significant influence on people's interest in using electric vehicles.
4. The effect of mileage on interest in using electric vehicle Based on table 5.13 it can be obtained t count of 4.597 with a significance value of 0.000. This shows that the calculated t value is greater than the t table value of 1.65550 and the significance value is less than 0.05. Thus Ho is accepted and Ha is rejected. This means that the mileage variable has a significant influence on people's interest in using electric vehicles.
5. Effect of SPKLU availability on interest in using electric vehicles

Based on table 13 it can be obtained t count of 2.246 with a significance value of 0.026. This shows that the calculated t value is greater than the t table value of 1.65550 and the significance value is less than 0.05. Thus Ho is accepted and Ha is rejected. This means that the SPKLU availability variable has a significant influence on people's interest in using electric vehicles.

DISCUSSION

The Effect of Income Level on Interest in Using Electric Vehicles

Based on the results of hypothesis testing, the level of income has a positive and significant effect on the interest in using electric vehicles. The higher the level of income earned, the higher the interest in using electric vehicles and vice versa, a person's needs and desires are not limited in number, but this is limited by the income he receives. Each community has a different income depending on competence, level of education, abilities/skills and existing experience. The results of this test are consistent with research conducted by Jansson (2017) and Rizki Gusnandar (2018) which shows that there is a positive and significant relationship between income level variables and interest in using electric vehicles.

Effect of Vehicle Tax on Interest in Using Electric Vehicles

Based on the results of hypothesis testing, vehicle tax has a negative effect but does not have a significant effect on people's interest in using electric vehicles. These results are not in accordance with the hypothetical framework where vehicle tax has a negative and significant effect. Regarding taxes for electric vehicles, this has been regulated in Government Regulation Number 73 of 2019 article 17, article 24 and article 36. Various incentive/subsidy policies can contribute to increasing public interest in buying electric vehicles. Direct subsidies such as taxes and access to free electricity charging can be provided. The results of this test are consistent with research conducted by Collantes & Eggert (2014), Gallagher and Muehlegger (2011) and Sierzchula et al. (2013) which shows that there is a negative and significant relationship between the vehicle tax variable and the interest in using electric vehicles.

The Effect of Product Prices on Interest in Using Electric Vehicles

Based on the results of hypothesis testing, product prices have a positive and significant effect on people's interest in using electric vehicles. The lower the product price, the higher the interest in using electric vehicles, and vice versa. One of the things that is important in increasing interest in using electric vehicles is competitive prices and the provision of incentives / price discounts by dealers. Providing incentives/rebates shows that it is more valuable than providing tax incentives, in California about 70% of electric vehicle purchases get price incentives. Several countries have provided discount incentives, including China, Canada, France, Japan, Korea, Sweden and several states in the United States with the aim of increasing public interest in buying electric vehicles. The results of this test are consistent with research conducted by Cahill et. al (2014), Lévy et al., (2017) and Gordon et al., (2012) which show that there is a positive and significant relationship between product price variables and interest in using electric vehicles.

The Effect of Mileage on Interest in Using Electric Vehicles

Based on the results of hypothesis testing, mileage has a positive and significant effect on people's interest in using electric vehicles. The farther the electric vehicle travels, the more people's interest in using electric vehicles high, and vice versa. The relatively short mileage is considered to be one of the biggest obstacles to people's interest in using electric vehicles. Mileage was found to have a positive and statistically significant effect on the decision to use an electric vehicle in most of the studies. However, Hess et al. (2012) found that this effect was not significant, which could be explained by the limited mileage used in their study (30–60 miles). In another electric vehicle mileage study, longer mileage increases the likelihood of purchasing an electric vehicle (Helveston et

al., 2015). The results of this test are consistent with research conducted by Jensen et al. (2013), Bunce, Harris, and Burgess (2014) and Franke and Krems (2013) which show that there is a positive and significant relationship between the mileage variable and interest in using electric vehicles.

The Effect of SPKLU Availability on Interest in Using Electric Vehicles Based on the results of hypothesis testing, the availability of SPKLU has a positive and significant effect on people's interest in using electric vehicles. The more SPKLUs available, the higher the public's interest in using electric vehicles, and vice versa. Infrastructure development related to accelerating the implementation of electric vehicles, one of which focuses on the availability of public electric vehicle charging station infrastructure. Rasouli and Timmermans (2013) stated that the public represented the existence of charging stations in various areas such as at home, at work or in shopping centers, etc. In most studies, this has a significant positive effect, as more charging facilities save time and eliminate range anxiety from electric vehicles. Achtnicht et. al (2012) found that charging stations in different areas are preferred by certain groups, and Jensen et al. (2013) found that long-haul electric vehicle users prefer charging stations located at work over others. The results of this test are consistent with research conducted by Potoglou & Kanaroglou (2007), Tamor, Moraal, Repogle, & Milačić (2015) and Bunce et.al (2014) which showed that there is a positive and significant relationship between the availability of SPKLU and interest using electric vehicles.

CONCLUSION

Based on the research objectives, problem formulation and research results with the discussion that has been described, it can be concluded from the research as follows: 1) Variable X1 income level has a positive and significant effect on interest in using electric vehicles, where t count is 2.464 with a significance value of 0.015. This shows that the calculated t value is greater than the t table value of 1.65550 and the significance value is less than 0.05. Thus H_0 is accepted and H_a is rejected; 2) Variable X2 electric vehicle tax has a negative effect but does not have a significant effect on people's interest in using electric vehicles, where a t count of -0.188 is obtained with a significance value of 0.851. This shows that the calculated t value is smaller than the t table value of 1.65550 and the significance value is greater than 0.05. Thus H_0 is rejected and H_a is accepted; 3) Variable X3 product prices have a positive and significant effect on the interest in using electric vehicles, where the t count is -3.414 with a significance value of 0.001. This shows that the calculated t value is greater than the t table value of 1.65550 and the significance value is less than 0.05. Thus H_0 is accepted and H_a is rejected; 4) Variable X4 mileage has a positive and significant effect on interest in using electric vehicles, where a t count of 4.597 is obtained with a significance value of 0.000. This shows that the calculated t value is greater than the t table value of 1.65550 and the significance value is less than 0.05. Thus H_0 is accepted and H_a is rejected; 5) Variable X5 availability of SPKLU has a positive and significant effect on interest in using electric vehicles, where a t count of 2.246 is obtained with a significance value of 0.026. This matter shows that the calculated t value is greater than the t table value of 1.65550 and the significance value is less than 0.05. Thus H_0 is accepted and H_a is rejected.

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